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**WEICHAI**

**潍柴动力股份有限公司**

**WEICHAI POWER CO., LTD.**

*(a joint stock limited company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 2338)**

## **OVERSEAS REGULATORY ANNOUNCEMENT**

This announcement is made pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

Reference is made to an announcement made by Weichai Power Co., Ltd. (the "Company") on the website of Shenzhen Stock Exchange dated 25 October 2013, which is for information only. The full text of the announcement in Chinese is published on the websites of the Stock Exchange and the Company.

By order of the Board of Directors

**Tan Xuguang**

*Chairman and CEO*

Weifang, Shandong, PRC

25 October 2013

*As at the date of this announcement, the executive Directors of the Company are Mr. Tan Xuguang, Mr. Xu Xinyu, Mr. Sun Shaojun, Mr. Zhang Quan, Mr. Li Dakai and Mr. Fang Hongwei; the non-executive Directors of the Company are Mr. Jiang Kui, Mr. Yeung Sai Hong, Mr. Chen Xuejian, Mr. Julius G. Kiss, Ms. Han Xiaoqun and Mr. Gordon Riske; and the independent non-executive Directors of the Company are Mr. Liu Zheng, Mr. Li Shihao, Mr. Loh Yih, Mr. Chu, Howard Ho Hwa, Mr. Zhang Zhenhua and Mr. Li Luwen.*

**WEICHAI POWER CO., LTD.**

**THIRD QUARTERLY REPORT FOR 2013**



**October, 2013**

## **SECTION 1 IMPORTANT NOTICE**

The board of directors, the Supervisory Committee and the directors, supervisors and senior management of the Company warrant that no false presentations or misleading statements are contained herein, nor with any material omissions, and severally and jointly accept responsibilities for the authenticity, accuracy and completeness of the contents of this quarterly report.

All directors have attended the Board meeting in respect of reviewing this quarterly report.

Tan Xuguang, principal of the Company, Kwong Kwan Tong, principal in-charge of accounting and Ling Yun, head of accounting department (in-charge person of accounting), warrant that the financial statements contained in the quarterly report are true, accurate and complete.

## SECTION 2 MAJOR FINANCIAL DATA AND CHANGES IN SHAREHOLDERS

### 2.1 Major accounting data and financial indicators

Whether the Company has made retrospective adjustment or restatement of accounting data of the prior years due to changes in accounting policies and corrections of accounting errors

☐ Yes ☒ No

	As at the end of the reporting period		As at the end of last year		Change as at the end of the reporting period over the end of last year (%)	
Total assets (RMB)	78,387,918,134.93		66,320,362,850.69		18.2%	
Net assets attributable to shareholders of listed company (RMB)	27,111,565,359.73		24,869,351,223.95		9.02%	
	Reporting period	Change for the reporting period over the corresponding period of last year (%)	From the beginning of the year to the end of the reporting period	Change for the period from the beginning of the year to the end of the reporting period over the corresponding period of last year (%)		
Revenue (RMB)	12,411,050,920.93	34.78%	43,332,669,954.88	19.48%		
Net profit attributable to shareholders of listed company (RMB)	619,908,314.23	21.19%	2,704,875,729.26	12.29%		
Net profit attributable to shareholders of listed company after extraordinary gain/loss (RMB)	558,232,593.25	40.17%	2,520,585,287.01	15.03%		
Net cash flows from operating activities (RMB)	--	--	709,374,105.28	-		
Basic earnings per share (RMB/share)	0.31	19.23%	1.35	12.5%		
Diluted earnings per share (RMB/share)	0.31	19.23%	1.35	12.5%		
Weighted average return on net assets (%)	2.32%	0.28%	10.38%	0.34%		

Extraordinary gain/loss items and amounts

☒ Applicable ☐ N/A

Unit: RMB

Item	Amount from the beginning of the year to the end of the reporting period	Description
Gains or losses from disposal of non-current assets (including the part of assets impairment provision already made and written off)	-4,628,679.25	
Government subsidy accounted into profit and loss for the current period, excluding those closely associated with the business of the Company which were given in a fixed amount or volume in compliance with state standard	53,052,487.42	
Profit and loss from debt restructuring	3,088,073.71	
Gains or losses from fair value changes of financial assets held for trading and financial liabilities held for trading, and investment income from disposal of financial assets held for trading, financial liabilities held for trading and available-for-sale financial assets, except effective hedging activities related to the Company's normal operation	133,019,300.16	
Write back of the provision for impairment of accounts receivable that is individually tested for impairment	2,378,612.00	
Other non-operating income and expenses other than the above items	18,931,983.30	
Less: Effects of income tax	12,308,674.38	
Effects of minority interests (after tax)	9,242,660.71	
Total	184,290,442.25	--

Notes for the Company's extraordinary gain or loss items as defined in the Explanatory Announcement on Information Disclosure for Companies Offering Their Securities to the Public No.1 - Extraordinary Gains or Losses and the extraordinary gain or loss items as illustrated in the Explanatory Announcement on Information Disclosure for Companies Offering Their Securities to the Public No.1 - Extraordinary Gains or Losses defined as its recurring gain or loss items

☐ Applicable ☒ N/A

## 2.2 Total number of shareholders and information on shareholdings of the top ten shareholders as at the end of the reporting period

Unit: Share

Total number of shareholders as at the end of the reporting period		150,142				
Information on shareholdings of the top ten shareholders						
Name of shareholder	Nature of shareholder	Shareholding ratio (%)	Number of shares held	Number of restricted shares held	Pledged or frozen	
					Status of shares	Quantity

HKSCC Nominees Limited	Foreign shareholder	24.22%	484,198,474	0		
Weichai Group Holdings Limited	State-owned legal person	16.83%	336,476,400	336,476,400		
Weifang Investment Company	State-owned legal person	3.71%	74,156,352	74,156,352		
Fujian Longyan Construction Machinery (Group) Company Limited	Domestic non-state-owned legal person	3.26%	65,100,240	57,792,000		
Peterson Holdings Company Limited	Foreign legal person	3.16%	63,168,000	0		
IVM Technical Consultants Wien Gesellschaft m.b.H	Foreign legal person	2.06%	41,260,000	0		
Shenzhen Chuangxin Investment Group Co., Ltd	Domestic non-state-owned legal person	1.97%	39,379,153	0		
Shandong Enterprise Trust Operation Company Limited	Domestic non-state-owned legal person	1.49%	29,740,000	0		
Boshi Value Growth Fund	Other	1.13%	22,645,545	0		
Zhuzhou State-owned Assets Investment Holding Group Company Limited	State-owned legal person	1%	19,993,049	19,993,049	Pledged	19,100,000

## Information on shareholdings of the top ten non-restricted shareholders

Name of shareholder	Number of non-restricted shares held	Types of shares	
		Types of shares	Quantity
HKSCC Nominees Limited	484,198,474	Overseas listed foreign shares	484,198,474

Peterson Holdings Company Limited	63,168,000	RMB ordinary shares	63,168,000
IVM Technical Consultants Wien Gesellschaft m.b.H	41,260,000	RMB ordinary shares	41,260,000
Shenzhen Chuangxin Investment Group Co., Ltd	39,379,153	RMB ordinary shares	39,379,153
Shandong Enterprise Trust Operation Company Limited	29,740,000	RMB ordinary shares	29,740,000
Boshi Value Growth Fund	22,645,545	RMB ordinary shares	22,645,545
China Minsheng Bank—銀華深證 100 指數分級證券投資基金	12,093,639	RMB ordinary shares	12,093,639
UBS AG	11,746,868	RMB ordinary shares	11,746,868
Bank of China—易方達深證 100 交易型開放式指數證券投資基金	9,793,555	RMB ordinary shares	9,793,555
Industrial and Commercial Bank of China—融通深證 100 指數證券投資基金	9,714,109	RMB ordinary shares	9,714,109
Statement on the connected relationship or acting in concert relationship among the aforementioned shareholders	The Company is not aware whether there is any connected relationship among the aforementioned shareholders, or whether there is any acting in concert relationship among them.		
Description of shareholders involved in financing and securities lending businesses (if any)	Nil		

Whether any of the shareholders of the Company conducted any transactions on agreed repurchases during the reporting period

☐ Yes ☒ No

## SECTION 3 IMPORTANT EVENTS

### 3.1 Information on and reasons for the material changes of major accounting items and financial indicators during the reporting period

Unit: RMB

Item	As at the end of the reporting period	As at the end of last year	Change (%)	Reason
Financial assets held for trading	275,503,560.00	137,050,693.51	101.02%	It is mainly attributable to the change in fair value of the call options of the minority interest in equity of Linde Hydraulics GmbH & Co. KG.
Accounts receivable	7,753,509,327.48	4,168,525,397.14	86.00%	It is mainly attributable to the improvement and gradual recovery of the macro-economic environment, which resulted in the increase in revenue and in turns accounts receivable.
Notes receivable	16,645,387,763.82	9,242,232,142.39	80.10%	It is mainly attributable to the increase in revenue and received payments on goods sold.
Long-term equity investments	7,873,709,465.64	4,951,543,932.62	59.02%	It is mainly attributable to the exercise of call options to acquire 5% of equity interests in KION Group AG.
Short-term loans	1,607,609,810.19	2,742,091,634.05	-41.37%	It is mainly attributable to the repayment of loans during the current period.
Accounts payable	14,130,032,438.28	9,962,420,973.54	41.83%	It is mainly attributable to the corresponding increase in purchase due to the growth of sales during the current period.
Advances from customers	1,333,053,243.15	872,835,717.97	52.73%	It is mainly attributable to the increase in advance receipts from sales of goods during the current period.
Taxes payable	501,852,045.41	239,380,723.63	109.65%	It is mainly attributable to the increase in value-added tax payable during the current period.
Interests payable	124,678,204.61	61,680,626.43	102.14%	It is mainly attributable to the medium-term notes, which are not yet mature to pay interest during the current period.
Non-current liabilities due within one year	860,948.63	352,604,906.92	-99.76%	It is mainly attributable to the repayment of long-term borrowings that are due within one year.
Long-term borrowings	9,133,916,376.22	6,344,249,958.75	43.97%	It is mainly attributable to the increase in bank borrowings.



Item	Reporting period	Corresponding period of last year	Change (%)	Reason
Finance expenses	148,661,698.64	-14,487,854.93		It is mainly attributable to the increase in interest expenses on borrowings.
Impairment loss on assets	278,931,366.43	116,190,244.75	140.06%	It is mainly attributable to the growth of revenue during the current period, the larger growth of the balance of accounts receivable compared with the corresponding period, hence the increase in provision for bad debts, and the decrease in expected net realizable value of part of the Company's inventory, which leads to the additional provision for the impairment loss of inventory.
Investment income	24,307,535.76	215,473,046.28	-88.72%	It is mainly attributable to the higher investment income of the corresponding period of last year, which was resulted from the disposal of a subsidiary.
Net cash flows from operating activities	709,374,105.28	-217,528,520.70		It is mainly attributable to the larger decrease in cash outflow from operations than that in cash inflow from operations.
Net cash flows from investing activities	-3,739,476,769.98	-1,452,416,411.78	-157.47%	It is mainly attributable to the increase in investment outflow during the current period.
Net cash flows from financing activities	1,217,745,575.93	-1,050,793,206.40		It is mainly attributable to the increase in borrowings during the current period.

### 3.2 Analysis and description on the progress of important events, their impacts and solutions

As at 30 September 2013, the Company and its controlling subsidiaries maintained a deposit balance (including interests) of RMB1,582,440,952.21 in Shandong Heavy Industry Group Finance Co., Ltd..

### 3.3 Commitments by the Company or shareholders holding more than 5% of interests during the reporting period or in prior periods but subsisting during the reporting period

The commitment item	Commitments by	Contents of commitments	Time of commitments	Period of commitments	Implementation situation
Commitments on share reform					
Commitments under the report of purchase or equity changes					
Commitments upon the reorganization of assets					
Commitments upon initial public offering or re-financing					
Other commitments to medium and minority shareholders of the Company	Shareholders	Under the commitments of Weichai Group Holdings Limited and subject to such commitments, none of the 336,476,400 shares of the Company held by it shall be listed and traded on any stock exchange system or otherwise transferred or managed by other person on trust or repurchased by the Company within 36 months commencing from 30 April 2013.	30 April 2013	Three years	Above commitments were strictly implemented.
The commitments have been implemented timely	Yes				

### 3.4 Operating results forecast for the year 2013

Warnings on and reasons for forecasting possible losses of accumulated net profit from the beginning of the year to the end of the next reporting period or significant changes as compared with the same period of the preceding year

☐ Applicable ☒ N/A

### 3.5 Investments in securities

Descriptions on holdings of equity interests in other listed companies

☒ Applicable ☐ N/A

1. As at 30 September 2013, the Company held 40,000,000 shares of Beiqi Foton Motor Co., Ltd.. On 30 September 2013, the closing price of such shares was RMB5.3 per share, and the recognized fair value as at the end of the period was RMB212,000,000.
2. As at 30 September 2013, the Company held 29,670,000 shares of KION Group AG ( "KION") through Weichai Power (Luxembourg) Holding S.à r.l., its wholly-owned subsidiary. In view of the fact that, as at the date of this report, KION has yet to disclose its 2013 third quarterly report, and therefore the Company has recognized 50% of the actual results of KION in the first half of 2013 as its net profits or losses for the third quarter when recognizing its investment income from KION during the reporting period. In the consolidated financial statement of the 2013 interim report of Weichai Power, investment income from KION only accounted for 0.04% of consolidated total revenue and 0.48% of consolidated net profits of Weichai Power, hence it does not impose material impacts on the consolidated statements of Weichai Power.

### 3.6 Meetings with researchers, public relations and interviews during the reporting period

Time	Venue	Way of reception	Type of guests	Guest	Major topics discussed and information provided
15 July 2013	Company conference room	On-site research	Corporation	Japaninvest KK	1. General operation of the Company; 2. Business development trend of the industry in the future; 3. Strategic positioning of the development of the Company.
19 July 2013	Company conference room	On-site research	Corporation	Joho Capital, L.L.C.	
5 September 2013	Company conference room	On-site research	Corporation	Wellington Management Company	
23 September 2013	Company conference room	On-site research	Corporation	Macquarie Capital Securities Limited	
25 September 2013	Company conference room	On-site research	Corporation	Fund group organized by China Investment Securities Co., Ltd.	

## SECTION 4 FINANCIAL STATEMENTS

### 4.1 Financial Statements

#### 4.1.1 Consolidated balance sheet

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Balance as at the end of the period	Balance as at the beginning of the period
Current assets:		
Cash and cash equivalents	14,197,993,846.12	16,726,970,096.00
Settlement provisions		
Capital lent to other financial institutions		
Financial assets held for trading	275,503,560.00	137,050,693.51
Notes receivable	16,645,387,763.82	9,242,232,142.39
Accounts receivable	7,753,509,327.48	4,168,525,397.14
Prepayments	490,983,911.18	365,397,070.50
Insurance receivables		
Reinsurance receivables		
Contract reserve of reinsurance receivables		
Interests receivable	771,078.65	7,418,831.76
Dividends receivable	3,040,000.00	70,540,000.00
Other receivables	587,443,289.35	444,105,891.14
Purchase restituted financial assets		
Inventories	8,201,962,128.74	7,509,902,216.33
Non-current assets due within one year		
Other current assets	309,786,008.02	487,991,597.21
Total current assets	48,466,380,913.36	39,160,133,935.98
Non-current assets:		
Granted loans entrusted and advances		
Available-for-sale financial assets	212,000,000.00	269,200,000.00

Held-to-maturity investments		
Long-term receivables	1,184,000.00	
Long-term equity investments	7,873,709,465.64	4,951,543,932.62
Investment property	357,218,485.48	329,994,770.86
Fixed assets	12,322,458,452.61	11,526,489,430.20
Construction in progress	4,143,825,010.55	5,175,099,417.99
Material used in construction	503,176.06	
Disposal of fixed assets	1,682,542.78	3,493,436.95
Productive biological assets		
Oil and gas assets		
Intangible assets	2,273,738,068.13	2,160,257,108.86
Development expenditure	445,875,675.24	431,692,444.28
Goodwill	1,418,058,527.72	1,443,114,787.31
Long-term prepaid expenses	149,920,117.34	169,123,071.48
Deferred tax assets	721,340,214.60	700,119,807.88
Other non-current assets	23,485.42	100,706.28
Total non-current assets	29,921,537,221.57	27,160,228,914.71
Total assets	78,387,918,134.93	66,320,362,850.69
Current liabilities:		
Short-term loans	1,607,609,810.19	2,742,091,634.05
Loans from central bank		
Absorbing deposit and interbank deposit		
Capital borrowed from other financial institutions		
Financial liabilities held for trading		
Notes payable	6,334,024,645.14	5,244,310,106.70
Accounts payable	14,130,032,438.28	9,962,420,973.54
Advance from customers	1,333,053,243.15	872,835,717.97
Selling financial assets of repurchase		
Handling fees and commission payable		
Payroll payables	929,387,918.53	1,026,722,757.02
Taxes payable	501,852,045.41	239,380,723.63

Interests payable	124,678,204.61	61,680,626.43
Dividends payable	6,174,128.69	33,103,222.12
Other payables	3,828,140,411.82	2,535,764,374.58
Reinsurance payables		
Insurance contract reserve		
Security trading commission		
Security underwriting fees		
Non-current liabilities due within one year	860,948.63	352,604,906.92
Other current liabilities	939,655,492.84	852,860,219.00
Total current liabilities	29,735,469,287.29	23,923,775,261.96
Non-current liabilities:		
Long-term borrowings	9,133,916,376.22	6,344,249,958.75
Bonds payable	3,491,945,518.46	2,691,489,273.21
Long-term payables	5,500,000.00	5,500,000.00
Special payables	53,000,000.00	43,000,000.00
Provisions		
Deferred tax liabilities	154,428,641.27	168,154,335.44
Other non-current liabilities	1,882,949,041.12	1,744,958,243.83
Total non-current liabilities	14,721,739,577.07	10,997,351,811.23
Total liabilities	44,457,208,864.36	34,921,127,073.19
Equity holders' (or shareholders') interests:		
Paid-up capital (or share capital)	1,999,309,639.00	1,999,309,639.00
Capital reserves	813,955,367.21	842,375,982.05
Less: Treasury stock		
Special reserves	33,361,729.19	23,089,542.52
Surplus reserves	2,300,128,466.82	2,300,128,466.82
General risk provision		
Retained earnings	21,982,654,053.03	19,737,619,540.81
Exchange difference on foreign currency translation	-17,843,895.52	-33,171,947.25
Total equity attributable to equity holders of parent company	27,111,565,359.73	24,869,351,223.95
Minority interests	6,819,143,910.84	6,529,884,553.55

Total equity holders' (or shareholders') interests	33,930,709,270.57	31,399,235,777.50
Total liabilities and equity holders' (or shareholders') interests	78,387,918,134.93	66,320,362,850.69

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.2 Balance sheet of the parent company

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Balance as at the end of period	Balance as at the beginning of period
Current assets:		
Cash and cash equivalents	9,257,347,965.09	11,172,638,035.07
Financial assets held for trading	0.00	0.00
Notes receivable	11,427,953,585.28	7,093,096,681.29
Accounts receivable	3,631,904,931.61	375,556,978.89
Prepayments	98,118,130.79	105,117,029.08
Interests receivable	572,000.00	7,331,318.68
Dividends receivable	4,882,978.72	99,126,103.69
Other receivables	1,764,348,985.00	1,156,166,626.23
Inventories	1,600,484,534.53	1,445,500,066.07
Non-current assets due within one year		
Other current assets	0.00	20,000,000.00
Total current assets	27,785,613,111.02	21,474,532,839.00
Non-current assets:		
Available-for-sale financial assets	212,000,000.00	269,200,000.00
Held-to-maturity investments		
Long-term receivables		
Long-term equity investments	7,206,488,771.08	6,628,516,401.12
Investment property	679,757,578.89	697,478,506.43
Fixed assets	2,574,545,956.30	2,223,533,258.74
Construction in progress	2,182,704,335.02	2,772,786,478.08
Material used in construction		
Disposal of fixed assets	328,595.30	230,232.94
Productive biological assets		

Oil and gas assets		
Intangible assets	371,004,781.66	376,157,548.24
Development expenditure		
Goodwill	579,145,043.76	579,145,043.76
Long-term prepaid expenses		
Deferred tax assets	210,924,509.24	238,352,408.49
Other non-current assets	1,036,815,188.00	
Total non-current assets	15,053,714,759.25	13,785,399,877.80
Total assets	42,839,327,870.27	35,259,932,716.80
Current liabilities:		
Short-term loans		
Financial liabilities held for trading		
Notes payable	4,719,700,766.52	3,485,391,961.16
Accounts payable	6,259,637,606.25	2,970,489,343.45
Advance from customers	145,559,438.39	56,179,991.78
Payroll payables	404,501,347.86	495,341,647.41
Taxes payable	258,769,277.26	55,958,879.84
Interests payable	18,545,833.42	54,408,333.39
Dividends payable		
Other payables	2,534,103,935.29	1,793,244,973.97
Non-current liabilities due within one year		
Other current liabilities	529,600,000.00	454,290,000.00
Total current liabilities	14,870,418,204.99	9,365,305,131.00
Non-current liabilities:		
Long-term borrowings		
Bonds payable	2,693,997,351.03	2,691,489,273.21
Long-term payables		
Special payables	30,000,000.00	20,000,000.00
Provisions		
Deferred tax liabilities	19,033,800.60	27,613,800.60
Other non-current liabilities	194,111,681.10	161,510,133.16
Total non-current liabilities	2,937,142,832.73	2,900,613,206.97
Total liabilities	17,807,561,037.72	12,265,918,337.97



Equity holders' (or shareholders') interests:		
Paid-up capital (or share capital)	1,999,309,639.00	1,999,309,639.00
Capital reserves	1,026,881,590.61	1,081,878,661.17
Less: Treasury stock		
Special reserves	19,814,901.51	13,776,537.65
Surplus reserves	2,300,128,466.82	2,300,128,466.82
General risk provision		
Retained earnings	19,685,632,234.61	17,598,921,074.19
Exchange difference on foreign currency translation		
Total equity holders' (or shareholders') interests	25,031,766,832.55	22,994,014,378.83
Total liabilities and equity holders' (or shareholders') interests	42,839,327,870.27	35,259,932,716.80

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.3 Consolidated income statement for the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Current Period	Corresponding period of last year
1. Total revenue	12,411,050,920.93	9,208,182,614.96
Including: Revenue	12,411,050,920.93	9,208,182,614.96
2. Total cost of sales	11,710,817,515.72	8,703,261,590.84
Including: Cost of sales	9,943,363,716.84	7,469,833,132.51
Taxes and surcharges	53,369,568.65	31,416,670.66
Distribution and selling expenses	695,966,515.28	463,243,547.05
General and administrative expenses	879,665,404.35	709,392,740.53
Finance expenses	84,811,710.64	-14,959,446.73
Impairment loss on assets	53,640,599.96	44,334,946.82
Add: Gains arising from fair value changes (losses are indicated with "-" )	44,793.25	
Investment income (losses are indicated with "-" )	12,487,531.38	140,386,433.38

Including: Share of profit of associated companies and joint ventures	12,247,531.41	-1,992,180.53
3. Operating profit (losses are indicated with "-" )	712,765,729.84	645,307,457.50
Add: Non-operating income	32,044,272.30	28,841,083.87
Less: Non-operating expenses	3,748,068.11	4,370,274.99
Including: Losses on disposal of non-current assets	2,422,753.35	3,037,796.19
4.Total profits (total losses are indicated with "-" )	741,061,934.03	669,778,266.38
Less: Income tax expenses	94,903,543.67	147,309,134.61
5. Net profits (net losses are indicated with "-" )	646,158,390.36	522,469,131.77
Net profit attributable to equity holders of parent company	619,908,314.23	511,516,292.85
Profit and loss of minority shareholders	26,250,076.13	10,952,838.92
6. Earnings per share:	--	--
(1) Basic earnings per share	0.31	0.26
(2) Diluted earnings per share	0.31	0.26
7. Other comprehensive income	71,856,512.28	-28,942,033.85
8. Total comprehensive income	718,014,902.64	493,527,097.92
Total comprehensive income attributable to equity holders of parent company	682,304,728.32	482,579,261.42
Total comprehensive income attributable to minority shareholders	35,710,174.32	10,947,836.50

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.4 Income statement of the parent company for the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Current Period	Corresponding period of last year
1. Revenue	4,888,556,136.91	3,181,304,727.83
Less: Cost of sales	3,470,539,744.92	2,161,821,041.27
Taxes and surcharges	27,997,652.69	12,073,556.59
Distribution and selling	223,883,469.64	151,233,063.25

expenses		
General and administrative expenses	377,409,266.98	307,066,445.07
Finance expenses	-30,666,137.07	-35,256,912.12
Impairment loss on assets	61,592,978.55	60,860,302.75
Investment income (losses are indicated with "-" )	4,699,733.13	203,184,962.98
Including: Share of profit of associated companies and joint ventures	4,699,733.13	7,465,539.71
2. Operating profit (losses are indicated with "-" )	762,498,894.33	726,692,194.00
Add: Non-operating income	3,906,704.93	-2,265,353.62
Less: Non-operating expenses	367,159.16	1,421,036.51
Including: Losses on disposal of non-current assets	327,159.16	910,516.51
3. Total profits (total losses are indicated with "-" )	766,038,440.10	723,005,803.87
Less: Income tax expenses	90,775,015.82	106,354,918.18
4. Net profits (net losses are indicated with "-" )	675,263,424.28	616,650,885.69
5. Earnings per share:	--	--
(1) Basic earnings per share	0.33	0.31
(2) Diluted earnings per share	0.33	0.31
6. Other comprehensive income	6,800,000.00	-34,312,478.75
7. Total comprehensive income	682,063,424.28	582,338,406.94

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.5 Consolidated income statement from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Current Period	Corresponding period of last year
1. Total revenue	43,332,669,954.88	36,267,858,234.83
Including: Revenue	43,332,669,954.88	36,267,858,234.83
Interest income		
Premium income earned		
Handling fees and commission income		

2. Total cost of sales	40,066,091,898.39	33,438,628,893.88
Including: Cost of sales	34,583,350,786.14	29,340,011,293.29
Interest expenses		
Handling fees and commission income		
Payments on surrenders		
Claim expenses-net		
Provision for insurance contract reserve-net		
Policyholder dividends		
Expenses for reinsurance accepted		
Taxes and surcharges	194,684,455.47	145,121,144.75
Distribution and selling expenses	2,231,427,050.14	1,747,657,493.86
General and administrative expenses	2,629,036,541.57	2,104,136,572.16
Finance expenses	148,661,698.64	-14,487,854.93
Impairment loss on assets	278,931,366.43	116,190,244.75
Add: Gains arising from fair value changes (losses are indicated with "-" )	133,019,300.16	
Investment income (losses are indicated with "-" )	24,307,535.76	215,473,046.28
Including: Share of profit of associated companies and joint ventures	17,941,958.91	23,035,485.79
Foreign exchange gains (losses are indicated with "-" )		
3. Operating profit (losses are indicated with "-" )	3,423,904,892.41	3,044,702,387.23
Add: Non-operating income	89,561,671.96	154,781,617.28
Less: Non-operating expenses	18,896,580.91	21,606,643.58
Including: Losses on disposal of non-current assets	9,461,709.52	12,139,645.04
4. Total profits (total losses are indicated with "-" )	3,494,569,983.46	3,177,877,360.93
Less: Income tax expenses	558,950,055.39	566,565,578.05
5. Net profits (net losses are indicated with "-" )	2,935,619,928.07	2,611,311,782.88

Including: Net profit realized by the party being absorbed before the business combination		
Net profit attributable to equity holders of parent company	2,704,875,729.26	2,408,768,901.05
Profit and loss of minority shareholders	230,744,198.81	202,542,881.83
6. Earnings per share:	--	--
(1) Basic earnings per share	1.35	1.2
(2) Diluted earnings per share	1.35	1.2
7. Other comprehensive income	-300,991.44	-30,695,024.68
8. Total comprehensive income	2,935,318,936.63	2,580,616,758.20
Total comprehensive income attributable to equity holders of parent company	2,685,075,497.21	2,378,072,723.90
Total comprehensive income attributable to minority shareholders	250,243,439.42	202,544,034.30

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.6 Income statement of the parent company from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Current Period	Corresponding period of last year
1. Revenue	17,270,804,811.30	13,006,157,013.18
Less: Cost of sales	12,312,367,119.81	8,982,607,226.93
Taxes and surcharges	118,094,851.47	81,783,987.80
Distribution and selling expenses	819,762,314.09	627,465,846.71
General and administrative expenses	1,165,890,497.45	984,826,644.17
Finance expenses	-78,280,221.53	-72,492,787.71
Impairment loss on assets	145,310,004.42	83,976,644.08
Add: Gains arising from fair value changes (losses are indicated with "-")		
Investment income (losses are indicated with "-")	135,356,595.92	669,152,560.01
Including: Share of profit of associated companies and joint	12,610,456.52	47,962,054.14

ventures		
2. Operating profit (losses are indicated with “-” )	2,923,016,841.51	2,987,142,011.21
Add: Non-operating income	13,594,164.65	37,766,659.79
Less: Non-operating expenses	2,753,302.75	5,071,198.84
Including: Losses on disposal of non-current assets	920,933.40	1,411,922.54
3. Total profits (total losses are indicated with “-” )	2,933,857,703.41	3,019,837,472.16
Less: Income tax expenses	387,305,326.02	388,746,128.16
4. Net profits (net losses are indicated with “-” )	2,546,552,377.39	2,631,091,344.00
5. Earnings per share:	--	--
(1) Basic earnings per share	1.27	1.32
(2) Diluted earnings per share	1.27	1.32
6. Other comprehensive income	-54,997,070.56	-30,762,864.59
7. Total comprehensive income	2,491,555,306.83	2,600,328,479.41

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.7 Consolidated cash flow statement from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Current Period	Corresponding period of last year
1. Cash flows from operating activities:		
Cash received from sale of goods and provision of services	24,683,885,765.22	26,133,972,552.31
Net increase in customers' deposit and interbank deposit		
Net increase in loans from central bank		
Net increase in capital borrowed from other financial institutions		
Cash received from premiums of original insurance contract		
Net cash received from reinsurance		
Net increase in policyholder deposit and investment		
Net increase in disposal of financial assets held for trading		

Cash received from interests, handling fees and commission		
Net increase in capital borrowed		
Net increase in cash received under repurchasing		
Tax rebate received	251,234,342.25	199,848,161.55
Other cash received relating to operating activities	744,601,443.14	681,744,488.25
Subtotal of cash inflows from operating activities	25,679,721,550.61	27,015,565,202.11
Cash paid for purchase of goods and receiving of services	16,862,880,805.97	18,535,157,412.61
Net increase in customers' loans and advances		
Net increase in fund deposited in central bank and interbank		
Cash paid for claims under original insurance contract		
Cash paid for interests, handling fees and commission		
Cash paid for dividends to policyholders		
Cash paid to and for staff	3,105,691,384.30	2,318,853,400.92
Cash paid for all types of taxes	2,255,574,797.14	3,604,367,634.40
Other cash paid relating to operating activities	2,746,200,457.92	2,774,715,274.88
Subtotal of cash outflows from operating activities	24,970,347,445.33	27,233,093,722.81
Net cash flows from operating activities	709,374,105.28	-217,528,520.70
2. Cash flows from investing activities:		
Cash received from disposal of investments	416,878,940.00	231,490,808.99
Cash from return on investments	23,364,660.73	49,276,274.05
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	2,795,095.54	4,345,729.36
Net cash received from disposal of subsidiaries and other business units		276,522,104.15
Other cash received relating to investing activities	117,799,800.49	2,829,775.59
Subtotal of cash inflows from investing activities	560,838,496.76	564,464,692.14

Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets	1,085,025,995.84	1,668,044,136.69
Cash paid for investment	3,215,289,270.90	348,836,967.23
Net increase in pledged loans		
Net cash paid for acquisition of subsidiaries and other business units		
Other cash paid relating to investing activities		
Subtotal of cash outflows from investing activities	4,300,315,266.74	2,016,881,103.92
Net cash flows from investing activities	-3,739,476,769.98	-1,452,416,411.78
3. Cash flows from financing activities:		
Cash received from capital contribution	45,027,999.90	27,722,945.00
Including: Cash received by subsidiaries from capital contribution of minority shareholders	45,027,999.90	27,722,945.00
Cash received from borrowings	3,932,500,962.22	1,458,577,144.30
Cash received from issuance of debentures	797,600,000.00	
Other cash received relating to financing activities	459,500.00	20,317,377.78
Subtotal of cash inflows from financing activities	4,775,588,462.12	1,506,617,467.08
Cash paid for repayment of borrowings	2,628,212,130.75	1,948,417,938.53
Cash paid for distribution of dividends, profit or for interest repayment	929,630,755.44	605,356,988.59
Including: Dividends and profit distributed to minority shareholders by subsidiaries	145,467,373.96	205,778,722.15
Other cash paid relating to financing activities		3,635,746.36
Subtotal of cash outflows from financing activities	3,557,842,886.19	2,557,410,673.48
Net cash flows from financing activities	1,217,745,575.93	-1,050,793,206.40
4. Effects of changes in exchange rates on cash and cash equivalents	41,763,887.18	1,036,963.19
5. Net increase in cash and cash equivalents	-1,770,593,201.59	-2,719,701,175.69



Add: balances of cash and cash equivalents as at the beginning of the period	14,099,151,353.22	13,317,360,195.54
6. Balances of cash and cash equivalents as at the end of the period	12,328,558,151.63	10,597,659,019.85

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### 4.1.8 Cash flow statement of the parent company from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Item	Current Period	Corresponding period of last year
1. Cash flows from operating activities:		
Cash received from sale of goods and provision of services	11,446,671,015.27	12,437,965,075.08
Tax rebate received		
Other cash received relating to operating activities	861,238,598.17	638,318,463.70
Subtotal of cash inflows from operating activities	12,307,909,613.44	13,076,283,538.78
Cash paid for purchase of goods and receiving of services	8,119,262,314.24	9,697,956,709.28
Cash paid to and for staff	739,141,088.46	726,020,682.44
Cash paid for all types of taxes	1,241,842,891.59	2,842,722,299.03
Other cash paid relating to operating activities	1,452,851,190.85	777,930,395.09
Subtotal of cash outflows from operating activities	11,553,097,485.14	14,044,630,085.84
Net cash flows from operating activities	754,812,128.30	-968,346,547.06
2. Cash flows from investing activities:		
Cash received from disposal of investments	324,067,880.00	81,000,000.00
Cash from return on investments	54,047,039.82	136,353,337.24
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	160,978.07	627,498.00
Net cash received from disposal of subsidiaries and other business units		423,419,500.00
Other cash received relating to investing activities		

Subtotal of cash inflows from investing activities	378,275,897.89	641,400,335.24
Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets	277,589,736.28	621,693,250.21
Cash paid for investment	1,748,353,572.00	294,457,000.00
Net cash paid for acquisition of subsidiaries and other business units		
Other cash paid relating to investing activities		
Subtotal of cash outflows from investing activities	2,025,943,308.28	916,150,250.21
Net cash flows from investing activities	-1,647,667,410.39	-274,749,914.97
3. Cash flows from financing activities:		
Cash received from capital contribution		
Cash received from borrowings		
Cash received from issuance of debentures		
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities		
Cash paid for repayment of borrowings		
Cash paid for distribution of dividends, profit or for interest repayment	596,399,183.36	291,699,659.68
Other cash paid relating to financing activities		
Subtotal of cash outflows from financing activities	596,399,183.36	291,699,659.68
Net cash flows from financing activities	-596,399,183.36	-291,699,659.68
4. Effects of changes in exchange rates on cash and cash equivalents	-16,492.42	-322,995.59
5. Net increase in cash and cash equivalents	-1,489,270,957.87	-1,535,119,117.30
Add: balances of cash and cash equivalents as at the beginning of the period	9,457,082,461.58	8,933,829,472.86
6. Balances of cash and cash equivalents as at the end of the period	7,967,811,503.71	7,398,710,355.56

Legal representative: Tan Xuguang

Principal in charge of accounting: Kwong Kwan Tong

Head of accounting department: Ling Yun

#### **4.2 Auditors' report**

Whether the third quarterly report is audited or not

☐ Yes ☒ No

The third quarterly report of the Company is not audited.

WEICHAI POWER CO., LTD.

Tan Xuguang, Chairman

25 October 2013