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**WEICHAI**

**潍柴动力股份有限公司**

**WEICHAI POWER CO., LTD.**

*(a joint stock limited company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 2338)**

## **OVERSEAS REGULATORY ANNOUNCEMENT**

This announcement is made pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

Reference is made to an announcement made by Weichai Power Co., Ltd. (the "Company") on the website of Shenzhen Stock Exchange dated 29 October 2012, which is for information only. The full text of the announcement in Chinese is published on the websites of the Stock Exchange and the Company.

By order of the Board of Directors

**Tan Xuguang**

*Chairman and CEO*

Weifang, Shandong, PRC

29 October 2012

*As at the date of this announcement, the executive Directors of the Company are Mr. Tan Xuguang, Mr. Xu Xinyu, Mr. Sun Shaojun, Mr. Zhang Quan, Mr. Li Dakai and Mr. Fang Hongwei; the non-executive Directors of the Company are Mr. Jiang Kui, Mr. Liu Huisheng, Mr. Yeung Sai Hong, Mr. Chen Xuejian, Mr. Julius G. Kiss and Ms. Han Xiaoqun; and the independent non-executive Directors of the Company are Mr. Liu Zheng, Mr. Li Shihao, Mr. Loh Yih, Mr. Chu, Howard Ho Hwa, Mr. Zhang Zhenhua and Mr. Li Luwen.*

**WEICHAI POWER CO., LTD.****THIRD QUARTERLY REPORT FOR 2012 (FULL REPORT)****1. IMPORTANT NOTICE**

The board of directors, the Supervisory Committee and the directors, supervisors and senior management of the Company warrant that no false presentations or misleading statements are contained herein, nor with any material omissions, and severally and jointly accept responsibilities for the authenticity, accuracy and completeness of the contents of this report.

All directors have attended the Board meeting in respect of reviewing this quarterly report.

Tan Xuguang, principal of the Company, Hoe York Joo, principal in-charge of accounting and Ling Yun, head of accounting department, warrant that the financial statements contained in the quarterly report are true and complete.

**2. CORPORATE PROFILE****2.1 Major accounting data and financial indicators**

Retrospective adjustments to the financial statements of prior reporting periods

☐ Yes ☒ No ☐ N/A

	30 September 2012	31 December 2011	Change as at the end of the reporting period over the end of last year (%)
Total assets (RMB)	58,110,049,849.68	61,544,547,420.24	-5.58%
Equity attributable to shareholders of listed company (RMB)	24,867,932,562.67	22,903,443,260.09	8.58%
Share capital (shares)	1,999,309,639.00	1,666,091,366.00	20%

Net assets per share attributable to shareholders of listed company (RMB/share)	12.44		13.75		-9.53%	
	From July to September 2012	Change over the corresponding period of last year (%)		From January to September 2012	Change over the corresponding period of last year (%)	
Total revenue (RMB)	9,208,182,614.96	-12.74%		36,267,858,234.83	-23.13%	
Net profit attributable to shareholders of listed company (RMB)	511,516,292.85	-52.62%		2,408,768,901.05	-47.42%	
Net cash flows from operating activities (RMB)	--	--		-217,528,520.70	-108.94%	
Net cash flows per share from operating activities (RMB/share)	--	--		-0.11	-107.45%	
Basic earnings per share (RMB/share)	0.26	-51.85%		1.2	-47.6%	
Diluted earnings per share (RMB/share)	0.26	-51.85%		1.2	-47.6%	
Weighted average return on net assets (%)	2.04%	-2.97%		10.04%	-12.53%	
Weighted average return on net assets after extraordinary gain/loss (%)	1.58%	-3.36%		9.13%	-12.85%	

After extraordinary gain/loss items and amounts

√ Applicable ☐ N/A

Items	Amount from the beginning of the year to the end of reporting period (RMB)	Description
Gains or losses from disposal of non-current assets	189,496,445.87	
Tax refund or exemption in relation to documents of unauthorized approval or without formal approval		
Government subsidy accounted into profit and loss for the current period, excluding those closely associated with the business of the Company which were given in a fixed amount or volume in compliance with state standard	82,934,990.27	
Fund possession cost paid by non-financial enterprises and recorded under current profit and loss		
Profit arising from investment costs for acquisition of subsidiaries, associated company and joint ventures less than the revenue generated from their identifiable net assets of the invested entity at fair value at the time of acquisition		
Profit/loss of non-monetary asset swap		
Profit/loss from entrusted investment or asset management		
Provision for impairment of assets due to force majeure, such as natural disaster		
Profit and loss from debt restructuring	15,163,247.77	
Corporate restructuring expenses, i.e. expenses on employee placement, integration costs, etc.		
Profit/loss from the excess of the fair value of a transaction of unfair consideration		
Current net profit/loss of subsidiaries resulting from merger of enterprises under common control from the beginning of the period to the date of merger		

Profit/loss from contingencies irrelevant to the normal operations of the Company		
Apart from valid hedging business relating to the normal operations of the Company, profit/loss from change in fair value of held-for-trading financial assets and held-for-trading financial liabilities, and investment income from disposal of held-for-trading financial assets, held-for-trading financial liabilities and available-for-sale financial assets		
Write back of the provision for impairment of accounts receivable that is individually tested for impairment	21,927,996.86	
Profit/loss from external entrusted loans		
Profit/loss from changes in fair value of investment properties using the fair value model for subsequent measurement		
Effects of one-off adjustment to current profit/loss in accordance with laws and regulations on taxation and accounting		
Income of entrustment fees from entrusted operations		
Other non-operating income and expenses other than the above items	30,804,775.01	
Other profit and loss items fall within the meaning of extraordinary gain/loss		
Effects of minority interests	-49,854,788.04	
Effects of income tax	-72,906,642.91	
Total	217,566,024.83	--

Explanation made by the Company for "Other profit and loss items fall within the meaning of extraordinary gain/loss" as well as items defined as ordinary gains / losses from extraordinary gain/loss according to the nature and characteristics of its normal operations business

Items	Amount involved (RMB)	Description

## 2.2 Total number of shareholders and information on shareholdings of the top ten shareholders at the end of reporting period

Total number of shareholders at the end of reporting period	169,460		
Information on shareholdings of the top ten non-restricted tradable shareholders			
Name of shareholder	Number of non-restricted shares held at the end of the period (share)	Types and amounts of shares	
		Type	Amount (share)
HKSCC Nominees Limited	484,260,274	Overseas listed foreign shares	484,260,274
Shenzhen Chuangxin Investment Group Co., Ltd	49,840,117	RMB ordinary shares	49,840,117
Boshi Value Growth Fund (博時價值增長證券投資基金)	18,446,081	RMB ordinary shares	18,446,081
Bank of China－易方達深證 100 交易型開放式指數證券投資基金	14,942,684	RMB ordinary shares	14,942,684
Industrial and Commercial Bank of China－融通深證 100 指數證券投資基金	10,474,246	RMB ordinary shares	10,474,246

IVM Technical Consultants Wien Gesellschaft m.b.H	10,320,000	RMB ordinary shares	10,320,000
China Minsheng Bank – 銀華深證 100 指數分級證券投資基金	9,616,420	RMB ordinary shares	9,616,420
Fujian Longyan Construction Machinery (Group) Company Limited	7,308,240	RMB ordinary shares	7,308,240
Shandong Enterprise Trust Operation Company Limited	6,480,000	RMB ordinary shares	6,480,000
National Security Fund – Portfolio 601 (全國社保基金六零一組合)	6,301,151	RMB ordinary shares	6,301,151
Description on the shareholders			

### 3. IMPORTANT EVENTS

#### 3.1 Information on and reasons for the material changes of major accounting items and financial indicators of the Company

√ Applicable ☐ N/A

Unit: RMB

Items	As at the end of the reporting period	As at the end of last year	Change (%)	Reason
Other receivables	549,464,631.98	240,646,814.45	128.33	It is mainly attributable to the increase in outstanding export tax refund and claims for compensation under the Three Guarantees.
Other current assets	420,644,872.09	737,579,223.78	-42.97	It is mainly attributable to the decrease in amount of deductible value-added tax at the end of reporting period.
Taxes payable	193,040,285.19	2,004,611,473.20	-90.37	It is mainly attributable to the tax paid.
Dividends payable	204,956,125.76	59,135,231.94	246.59	It is mainly attributable to the half-year dividend distribution in 2012.
Long-term borrowings	20,000,000.00	352,254,546.00	-94.32	It is mainly due to the reclassification to non-current liabilities due within one year.
Items	Reporting period	Corresponding period of last year	Change (%)	Reason
Finance expenses	-14,487,854.93	11,212,798.54	-229.21	The main reason is that the increase in interests income was higher than that of interests expenses.
Investment income	215,473,046.28	161,882,702.06	33.10	It is mainly attributable to the increase in gain on equity transfer during the reporting period.
Net cash flows from operating activities	-217,528,520.70	2,433,847,661.86	-108.94	The main reason is that the decrease in cash outflows from operation was lower than the decrease in cash inflows from operation.
Net cash flows from investing activities	-1,452,416,411.78	-2,944,541,565.11	-50.67	It is mainly attributable to the increase in net cash arising from disposal of subsidiaries and the reduction in expenses arising from acquisition of fixed assets and intangible assets.
Net cash flows from financing activities	-1,050,793,206.40	1,290,912,889.26	-	It is mainly attributable to the increase in repayment of bank borrowings during the reporting period and a higher financing inflows arising from the issuance of medium-term notes last year over the corresponding period of this year.

### 3.2 Analysis and description on the progress of important events, their impacts and solutions

#### 3.2.1 Information of non-standard opinion

☐ Applicable ☒ N/A

#### 3.2.2 There were events of provision of fund by the Company to controlling shareholders or their related parties and violation of the provisions of the Company's stipulated procedures for providing guarantee to external parties

☐ Applicable ☒ N/A

#### 3.2.3 The execution and implementation of important contracts in the ordinary course of business

☐ Applicable ☒ N/A

#### 3.2.4 Others

☐ Applicable ☒ N/A

### 3.3 Commitments by the Company or shareholders holding more than 5% interests during or subsisting in the reporting period

☒ Applicable ☐ N/A

The commitment items	Commitments by	Contents of commitments	Time of commitments	Period of commitments	Implementation situation
Commitments on share reform					
Commitments under the report of purchase or equity changes					
Commitments upon the swap of asset					
Commitments upon issuance of shares					
Other commitments to medium and minority shareholders of the Company	Shareholders	Under the commitments of Weichai Group Holdings Limited and under such commitments, none of the 124,236,640 shares of the Company held by it shall be listed and traded on any stock exchange system or otherwise transferred or managed by other person on trust or repurchased by the Company within 36 months commencing from 30 April 2010; the 15,961,860 additional shares of the Company acquired by it are subject to a lock-up period commencing from 16 August 2010 to 30 April 2013, during which period no such shares shall be listed and traded on any stock exchange system or otherwise transferred or managed by other person on trust or repurchased by the Company. Upon the share issuing by conversion of capital reserve in the interim period of 2010, the restricted circulating shares of the Company held by such company amounted to 280,397,000 shares. Upon the dividend payment in 2011, the restricted circulating shares of the Company held by such company amounted to 336,476,400 shares.	30 April 2010	Three years	Above commitments were strictly implemented.
The commitments have been implemented timely	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A				

Specific reasons for failure of implementation of the commitments and plans ahead	
Any commitment made in respect of problems arising from business competitions and connected transactions	<input type="checkbox"/> Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> N/A
Period of implementation of the commitments	
Method of implementation	
Status of implementation of commitments	

### 3.4 Operating result forecast for 2012

Warnings on and reasons for forecasting possible losses of accumulated net profit from the beginning of the year to the end of the next reporting period or significant changes as compared with the same period of the preceding year

☐ Applicable ☒ N/A

### 3.5 Information on other important events to be explained

#### 3.5.1 Investment in securities

☐ Applicable ☒ N/A

#### 3.5.2 Investment in derivatives

☐ Applicable ☒ N/A

#### 3.5.3 Information on position of derivatives investment at the end of reporting period

☐ Applicable ☒ N/A

#### 3.5.4 Meetings with researchers, public relations and interviews during the reporting period

Time	Venue	Way of reception	Types of guests	Guests	Major topics discussed and information provided
3 July 2012	Company conference room	On-site research	Corporation	Shin Kong Life Insurance Co., Ltd (新光人壽保險股份有限公司)	1. General operation of the Company; 2. Business development of the industry in the future; 3. Development strategic positioning of the Company.
10 July 2012	Company conference room	On-site research	Corporation	Nomura Securities Co., Ltd. (野村證券有限公司)	
26 July 2012	Company conference room	On-site research	Corporation	Dongxing Securities Co., Ltd. (東興證券股份有限公司)	
26 July 2012	Company conference room	On-site research	Corporation	China Fortune Securities Inc. (華鑫證券有限責任公司)	
26 July 2012	Company conference room	On-site research	Corporation	Huatai-PineBridge Fund Management Co., Ltd. (華泰柏瑞基金管理有限公司)	

5 September 2012	Company conference room	On-site research	Corporation	China Galaxy Securities Co. Ltd. (銀河證券股份有限公司)
6 September 2012	Company conference room	On-site research	Corporation	Shanghai GUANJUN Asset Management Company Ltd. (上海冠俊資產管理有限公司)
10 September 2012	Company conference room	On-site research	Corporation	Tianyi Investment Company Limited (天頤投資有限公司)
12 September 2012	Company conference room	On-site research	Corporation	Fund group organized by Minsheng Securities Co., Ltd. (民生證券股份有限公司)
14 September 2012	Company conference room	On-site research	Corporation	Zeal Asset Management Limited (行健資產管理有限公司)
17 September 2012	Company conference room	On-site research	Corporation	Fidelity Management & Research (Hong Kong) Company Limited (富達管理研究(香港)有限公司)
19 September 2012	Company conference room	On-site research	Corporation	Taishin Securities Investment Trust CO., LTD (台新證券投資信託股份有限公司)
19 September 2012	Company conference room	On-site research	Corporation	Libra Capital Management (HK) Limited (天平資產管理(香港)有限公司)
20 September 2012	Company conference room	On-site research	Corporation	Guotai Junan Securities Co. Ltd. (國泰君安證券股份有限公司)
24 September 2012	Company conference room	On-site research	Corporation	Greenwoods Asset Management Limited (景林資產管理有限公司)
27 September 2012	Company conference room	On-site research	Corporation	Shanghai Heqi Investment and Consultation Company Ltd. (上海禾其投資諮詢有限公司)
27 September 2012	Company conference room	On-site research	Corporation	Beiheng Company Ltd. (北橫有限責任公司)
28 September 2012	Company conference room	On-site research	Corporation	Fund group organized by BOC International Holdings Limited (中銀國際有限公司)

### 3.5.5 Issue of corporate bonds

Issue of corporate bonds

☐ Yes ☒ No

## 4. APPENDIX

### 4.1 Financial statements

Whether the consolidated statements are needed:

☒ Yes ☐ No ☐ N/A

Unless otherwise stated, the unit in the financial statements of the financial report is: RMB



#### 4.1.1 Consolidated balance sheet

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Balance as at the end of period	Balance as at the beginning of period
Current asset:		
Cash and cash equivalents	13,281,874,263.73	16,612,740,784.48
Settlement provisions		
Capital lent to other financial institutions		
Financial assets held for trading		
Notes receivable	9,154,785,244.20	9,551,350,772.66
Accounts receivable	6,109,934,602.10	4,737,509,830.84
Prepayments	472,920,379.51	431,537,902.92
Insurance receivables		
Reinsurance receivables		
Contract reserve of reinsurance receivables		
Interests receivable		300,495.58
Dividends receivable	3,040,000.00	39,529,218.53
Other receivables	549,464,631.98	240,646,814.45
Purchase restituted financial assets		
Inventories	8,000,747,091.02	10,357,553,534.02
Non-current assets due within one year		
Other current assets	420,644,872.09	737,579,223.78
Total current assets	37,993,411,084.63	42,708,748,577.26
Non-current assets:		
Granted loans entrusted and advances		
Available-for-sale financial assets	248,477,274.53	234,011,928.12
Held-to-maturity investments		0.00
Long-term receivables		27,720,035.60
Long-term equity investments	1,179,885,816.55	955,698,174.11
Investment property	325,845,732.87	250,328,337.12
Fixed assets	10,304,191,584.70	9,653,054,092.86
Construction in progress	5,593,098,339.80	5,103,645,581.44
Material used in construction	256,102.56	10,275,638.26
Disposal of fixed assets	3,798,480.21	2,837,542.66
Productive biological assets		
Oil and gas assets		
Intangible assets	1,150,843,722.30	1,155,490,455.27
Development expenditure	5,519,038.49	2,994,232.00
Goodwill	537,908,504.02	538,016,278.33
Long-term prepaid expenses	144,086,325.96	160,574,819.39
Deferred tax assets	622,627,198.64	741,151,727.82

Other non-current assets	100,644.42	0.00
Total non-current assets	20,116,638,765.05	18,835,798,842.98
Total assets	58,110,049,849.68	61,544,547,420.24
Current liabilities:		
Short-term loans	1,562,644,835.02	1,541,238,008.87
Loans from central bank		
Absorbing deposit and interbank deposit		
Capital borrowed from other financial institutions		
Financial liabilities held for trading		
Notes payable	5,385,922,851.80	5,965,759,459.51
Accounts payable	10,019,802,146.05	13,078,975,509.97
Advance from customers	879,156,590.11	882,764,570.36
Selling financial assets of repurchase		
Handling charge and commission payable		
Payroll payables	977,233,667.44	1,134,476,103.29
Taxes payable	193,040,285.19	2,004,611,473.20
Interests payable	18,715,933.38	57,505,831.82
Dividends payable	204,956,125.76	59,135,231.94
Other payables	3,545,625,313.88	2,990,669,199.84
Reinsurance payables		
Insurance contract reserve		
Security trading commission		
Security underwriting fees		
Non-current liabilities due within one year	520,000,000.00	700,000,000.00
Other current liabilities	914,416,465.99	998,201,870.63
Total current liabilities	24,221,514,214.62	29,413,337,259.43
Non-current liabilities:		
Long-term borrowings	20,000,000.00	352,254,546.00
Bonds payable	2,692,479,223.13	2,687,471,069.22
Long-term payables	5,500,000.00	36,377,700.00
Special payables	74,748,400.00	23,000,000.00
Provisions		0.00
Deferred tax liabilities	51,036,034.34	50,837,782.39
Other non-current liabilities	106,667,663.14	78,506,251.10
Total non-current liabilities	2,950,431,320.61	3,228,447,348.71
Total liabilities	27,171,945,535.23	32,641,784,608.14
Equity holders' (or shareholders') interest:		
Paid-up capital (or share capital)	1,999,309,639.00	1,666,091,366.00
Capital reserves	1,443,679,228.94	1,520,836,404.54
Less: Treasury Stock		
Special reserves		

Surplus reserves	1,935,774,543.04	1,935,774,543.04
General risk provision		
Retained earnings	19,522,677,181.68	17,813,666,654.13
Exchange difference on foreign currency translation	-33,508,029.99	-32,925,707.62
Total equity attributable to equity holders of parent company	24,867,932,562.67	22,903,443,260.09
Minority interests	6,070,171,751.78	5,999,319,552.01
Total equity holders' (or shareholders') interests	30,938,104,314.45	28,902,762,812.10
Total liabilities and equity holders' (or shareholders') interests	58,110,049,849.68	61,544,547,420.24

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.2 Balance sheet of the parent company

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Balance as at the end of period	Balance as at the beginning of period
Current asset:		
Cash and cash equivalents	9,174,417,959.32	10,704,876,019.41
Financial assets held for trading		
Notes receivable	6,977,212,633.74	6,982,312,764.67
Accounts receivable	2,291,389,435.35	750,194,839.81
Prepayments	156,071,529.59	125,314,548.40
Interests receivable		
Dividends receivable		97,089,385.44
Other receivables	1,364,465,345.62	770,497,301.43
Inventories	1,523,062,519.53	2,517,850,999.67
Non-current assets due within one year		
Other current assets		111,184,233.70
Total current assets	21,486,619,423.15	22,059,320,092.53
Non-current assets:		
Available-for-sale financial assets	246,000,000.00	232,400,000.00
Held-to-maturity investments		
Long-term receivables		
Long-term equity investments	6,539,840,074.34	6,381,691,562.21
Investment property	707,191,673.08	622,863,859.20
Fixed assets	1,825,997,950.97	1,998,819,919.03
Construction in progress	3,145,915,371.22	2,743,582,950.03
Material used in construction		
Disposal of fixed assets	727,597.85	699,262.31
Productive biological assets		
Oil and gas assets		

Intangible assets	378,065,030.30	343,818,981.45
Development expenditure		
Goodwill	579,145,043.76	579,145,043.76
Long-term prepaid expenses		
Deferred tax assets	227,447,731.34	307,525,128.48
Other non-current assets		
Total non-current assets	13,650,330,472.86	13,210,546,706.44
Total assets	35,136,949,896.01	35,269,866,798.97
Current liabilities:		
Short-term loans		
Financial liabilities held for trading		
Notes payable	3,762,385,563.23	3,430,115,251.94
Accounts payable	2,945,670,007.77	4,410,128,405.72
Advance from customers	27,887,758.71	49,040,490.00
Payroll payables	563,740,093.60	632,431,100.82
Taxes payable	72,843,943.30	1,837,462,051.81
Interests payable	18,545,833.38	54,408,333.35
Dividends payable	194,146,939.22	
Other payables	2,274,752,560.13	1,769,018,001.48
Non-current liabilities due within one year		
Other current liabilities	574,900,000.00	650,000,000.00
Total current liabilities	10,434,872,699.34	12,832,603,635.12
Non-current liabilities:		
Long-term borrowings		
Bonds payable	2,692,479,223.13	2,687,471,069.22
Long-term payables		
Special payables	20,000,000.00	
Provisions		
Deferred tax liabilities	24,133,800.60	22,093,800.60
Other non-current liabilities	19,157,500.00	15,180,000.00
Total non-current liabilities	2,755,770,523.73	2,724,744,869.82
Total liabilities	13,190,643,223.07	15,557,348,504.94
Equity holders' (or shareholders') interest:		
Paid-up capital (or share capital)	1,999,309,639.00	1,666,091,366.00
Capital reserves	1,060,395,386.69	1,091,158,251.28
Less: Treasury Stock		
Special reserves		
Surplus reserves	1,935,774,543.04	1,935,774,543.04
General risk provision		
Retained earnings	16,950,827,104.21	15,019,494,133.71
Exchange difference on foreign currency translation		
Total equity holders' (or shareholders') interests	21,946,306,672.94	19,712,518,294.03

Total liabilities and equity holders' (or shareholders') interests	35,136,949,896.01	35,269,866,798.97
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Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.3 Consolidated income statement for the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Current Period	Corresponding period of last year
1. Total revenue	9,208,182,614.96	10,552,960,378.79
Including: Revenue	9,208,182,614.96	10,552,960,378.79
Interests income		
Premium income earned		
Handling charge and commission income		
2. Total cost of sales	8,703,261,590.84	9,420,776,406.47
Including: Cost of sales	7,469,833,132.51	8,198,289,390.48
Interests expenses		
Handling charge and commission expenses		
Payments on surrenders		
Claim expenses-net		
Provision for insurance contract reserve-net		
Policyholder dividends		
Expenses for reinsurance accepted		
Taxes and surcharges	31,416,670.66	17,694,525.55
Distribution and selling expenses	463,243,547.05	568,495,970.46
General and administrative expenses	709,392,740.53	603,436,958.08
Finance expenses	-14,959,446.73	7,741,909.90
Impairment loss on assets	44,334,946.82	25,117,652.00
Add: Gains arising from fair value changes (losses are indicated with “-” )		
Investment income (losses are indicated with “-” )	140,386,433.38	88,860,780.25
Including: Share of profit of associated companies and joint ventures	-1,992,180.53	88,860,780.25
Foreign exchange gains (losses are indicated with “-” )		
3. Operating profit (losses are indicated with “-” )	645,307,457.50	1,221,044,752.57
Add: Non-operating income	28,841,083.87	52,281,490.59
Less: Non-operating expenses	4,370,274.99	4,266,589.27

Including: Losses on disposal of non-current assets	3,037,796.19	1,731,496.92
4. Total profits (total losses are indicated with “-” )	669,778,266.38	1,269,059,653.89
Less: Income tax expenses	147,309,134.61	129,585,107.62
5. Net profits (net losses are indicated with “-” )	522,469,131.77	1,139,474,546.27
Including: Net profit realized by the party being absorbed before the business combination	0.00	
Net profit attributable to equity holders of parent company	511,516,292.85	1,079,647,226.06
Profit and loss of minority shareholders	10,952,838.92	59,827,320.21
6. Earnings per share:	--	--
(1) Basic earnings per share	0.26	0.54
(2) Diluted earnings per share	0.26	0.54
7. Other comprehensive income	-28,942,033.85	-151,031,265.65
8. Total comprehensive income	493,527,097.92	988,443,280.62
Total comprehensive income attributable to equity holders of parent company	482,579,261.42	928,641,578.97
Total comprehensive income attributable to minority shareholders	10,947,836.50	59,801,701.65

The net profit realized by the party being absorbed to a business combination involving entities under common control before the combination was nil during the period.

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.4 Income statement of the parent company for the the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Current Period	Corresponding period of last year
1. Revenue	3,181,304,727.83	4,312,562,816.21
Less: Cost of sales	2,161,821,041.27	2,988,123,542.67
Taxes and surcharges	12,073,556.59	4,672,782.96
Distribution and selling expenses	151,233,063.25	188,890,988.55
General and administrative expenses	307,066,445.07	272,777,497.68
Finance expenses	-35,256,912.12	-6,165,182.27
Impairment loss on assets	60,860,302.75	95,020,064.29
Add: Gains arising from fair value changes (losses are indicated with “-” )		
Investment income (losses are indicated with “-” )	203,184,962.98	97,984,684.98
Including: Share of profit of associated companies and joint ventures	7,465,539.71	97,984,684.98
2. Operating profit (losses are indicated with “-” )	726,692,194.00	867,227,807.31

Add: Non-operating income	-2,265,353.62	4,637,982.05
Less: Non-operating expenses	1,421,036.51	1,270,822.22
Including: Losses on disposal of non-current assets	910,516.51	564,111.23
3. Total profits (total losses are indicated with “-” )	723,005,803.87	870,594,967.14
Less: Income tax expenses	106,354,918.18	55,405,655.85
4. Net profits (net losses are indicated with “-” )	616,650,885.69	815,189,311.29
5. Earnings per share:	--	--
(1) Basic earnings per share	0.31	0.41
(2) Diluted earnings per share	0.31	0.41
6. Other comprehensive income	-34,312,478.75	-131,763,626.47
7. Total comprehensive income	582,338,406.94	683,425,684.82

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.5 Consolidated income statement from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Current Period	Corresponding period of last year
1. Total revenue	36,267,858,234.83	47,180,374,174.25
Including: Revenue	36,267,858,234.83	47,180,374,174.25
Interests income		
Premium income earned		
Handling charge and commission income		
2. Total cost of sales	33,438,628,893.88	41,388,486,264.99
Including: Cost of sales	29,340,011,293.29	36,931,148,291.80
Interests expenses		
Handling charge and commission expenses		
Payments on surrenders		
Claim expenses-net		
Provision for insurance contract reserve-net		
Policyholder dividends		
Expenses for reinsurance accepted		
Taxes and surcharges	145,121,144.75	182,915,167.57
Distribution and selling expenses	1,747,657,493.86	2,099,594,483.97
General and administrative expenses	2,104,136,572.16	2,038,710,885.61
Finance expenses	-14,487,854.93	11,212,798.54
Impairment loss on assets	116,190,244.75	124,904,637.50

Add: Gains arising from fair value changes (losses are indicated with “-” )		
Investment income (losses are indicated with “-” )	215,473,046.28	161,882,702.06
Including: Share of profit of associated companies and joint ventures	23,035,485.79	127,742,702.06
Foreign exchange gains (losses are indicated with “-” )		
3. Operating profit (losses are indicated with “-” )	3,044,702,387.23	5,953,770,611.32
Add: Non-operating income	154,781,617.28	194,396,473.57
Less: Non-operating expenses	21,606,643.58	37,320,178.19
Including: Losses on disposal of non-current assets	12,139,645.04	23,924,753.36
4. Total profits (total losses are indicated with “-” )	3,177,877,360.93	6,110,846,906.70
Less: Income tax expenses	566,565,578.05	886,155,878.29
5. Net profits (net losses are indicated with “-” )	2,611,311,782.88	5,224,691,028.41
Including: Net profit realized by the party being absorbed before the business combination	0.00	
Net profit attributable to equity holders of parent company	2,408,768,901.05	4,581,353,793.77
Profit and loss of minority shareholders	202,542,881.83	643,337,234.64
6. Earnings per share:	--	--
(1) Basic earnings per share	1.2	2.29
(2) Diluted earnings per share	1.2	2.29
7. Other comprehensive income	-30,695,024.68	-370,874,441.50
8. Total comprehensive income	2,580,616,758.20	4,853,816,586.91
Total comprehensive income attributable to equity holders of parent company	2,378,072,723.90	4,210,504,970.83
Total comprehensive income attributable to minority shareholders	202,544,034.30	643,311,616.08

The net profit realized by the party being absorbed to a business combination involving entities under common control before the combination was nil from the beginning of the year to the end of the reporting period.

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.6 Income statement of the parent company from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Current Period	Corresponding period of last year
1. Revenue	13,006,157,013.18	19,535,130,745.85
Less: Cost of sales	8,982,607,226.93	13,347,463,536.42



Taxes and surcharges	81,783,987.80	101,654,286.19
Distribution and selling expenses	627,465,846.71	911,824,944.74
General and administrative expenses	984,826,644.17	1,115,044,848.69
Finance expenses	-72,492,787.71	-16,776,131.32
Impairment loss on assets	83,976,644.08	113,451,222.52
Add: Gains arising from fair value changes (losses are indicated with “-” )		
Investment income (losses are indicated with “-” )	669,152,560.01	309,057,227.67
Including: Share of profit of associated companies and joint ventures	47,962,054.14	136,938,028.16
2. Operating profit (losses are indicated with “-” )	2,987,142,011.21	4,271,525,266.28
Add: Non-operating income	37,766,659.79	53,226,575.82
Less: Non-operating expenses	5,071,198.84	6,226,772.75
Including: Losses on disposal of non-current assets	1,411,922.54	2,193,409.80
3. Total profits (total losses are indicated with “-” )	3,019,837,472.16	4,318,525,069.35
Less: Income tax expenses	388,746,128.16	559,494,823.42
4. Net profits (net losses are indicated with “-” )	2,631,091,344.00	3,759,030,245.93
5. Earnings per share:	--	--
(1) Basic earnings per share	1.32	1.88
(2) Diluted earnings per share	1.32	1.88
6. Other comprehensive income	-30,762,864.59	-363,633,159.67
7. Total comprehensive income	2,600,328,479.41	3,395,397,086.26

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.7 Consolidated cash flow statement from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Current Period	Corresponding period of last year
1. Cash flows from operating activities:		
Cash received from sale of goods and provision of services	26,133,972,552.31	34,200,066,239.22
Net increase in customers' deposit and interbank deposit		
Net increase in loans from central bank		
Net increase in capital borrowed from other financial institutions		
Cash received from premiums of original insurance contract		
Net cash received from reinsurance		

Net increase in policyholder deposit and investment		
Net increase in disposal of financial assets held for trading		
Cash received from interests, handling charges and commission		
Net increase in capital borrowed from other financial institutions		
Net increase in cash received under repurchasing		
Tax rebate received	199,848,161.55	210,486,322.67
Other cash received relating to operating activities	681,744,488.25	470,137,974.34
Subtotal of cash inflows from operating activities	27,015,565,202.11	34,880,690,536.23
Cash paid for purchase of goods and receiving of services	18,535,157,412.61	25,486,356,309.63
Net increase of customers' loans and advances		
Net increase of fund deposited in central bank and interbank		
Cash paid for claims under original insurance contract		
Cash paid for interests, handling charges and commission		
Cash paid for dividends to policyholders		
Cash paid to and for staff	2,318,853,400.92	2,190,811,556.88
Cash paid for all types of taxes	3,604,367,634.40	2,835,734,193.14
Other cash paid relating to operating activities	2,774,715,274.88	1,933,940,814.72
Subtotal of cash outflows from operating activities	27,233,093,722.81	32,446,842,874.37
Net cash flows from operating activities	-217,528,520.70	2,433,847,661.86
2. Cash flows from investing activities:		
Cash received from sale of investments	231,490,808.99	14,021,000.00
Cash from return on investments	49,276,274.05	5,604,392.73
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	4,345,729.36	25,272,776.74
Net cash received from disposal of subsidiaries and other business units	276,522,104.15	
Other cash received relating to investing activities	2,829,775.59	95,924,450.97
Subtotal of cash inflows from investing activities	564,464,692.14	140,822,620.44
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	1,668,044,136.69	2,887,099,450.68
Cash paid for acquisition of	348,836,967.23	194,317,664.13

investment		
Net increase in pledged loans		
Net cash paid for acquisition of subsidiaries and other business units		
Other cash paid relating to investing activities		3,947,070.74
Subtotal of cash outflows from investing activities	2,016,881,103.92	3,085,364,185.55
Net cash flows from investing activities	-1,452,416,411.78	-2,944,541,565.11
3. Cash flows from financing activities:		
Cash received from capital contribution	27,722,945.00	148,434,110.00
Including: Cash received by subsidiaries from capital contribution of minority shareholders	27,722,945.00	148,434,110.00
Cash received from borrowings	1,458,577,144.30	1,784,344,657.75
Cash received from issuance of debentures		1,400,000,000.00
Other cash received relating to financing activities	20,317,377.78	
Subtotal of cash inflows from financing activities	1,506,617,467.08	3,332,778,767.75
Cash paid for repayment of borrowings	1,948,417,938.53	1,052,377,158.33
Cash paid for distribution of dividends, profit or for interest repayment	605,356,988.59	985,349,214.76
Including: Dividends and profit distributed to minority shareholders by subsidiaries	205,778,722.15	155,197,967.99
Other cash paid relating to financing activities	3,635,746.36	4,139,505.40
Subtotal of cash outflows from financing activities	2,557,410,673.48	2,041,865,878.49
Net cash flows from financing activities	-1,050,793,206.40	1,290,912,889.26
4. Effects of changes in exchange rates on cash and cash equivalents	1,036,963.19	-3,333,701.39
5. Net increase in cash and cash equivalents	-2,719,701,175.69	776,885,284.62
Add: balances of cash and cash equivalents at beginning of period	13,317,360,195.54	9,172,353,535.75
6. Balances of cash and cash equivalents at the end of period	10,597,659,019.85	9,949,238,820.37

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

#### 4.1.8 Cash flow statement of the parent company from the beginning of the year to the end of the reporting period

Prepared by: WEICHAI POWER CO., LTD.

Unit: RMB

Items	Current Period	Corresponding period of last year
1. Cash flows from operating activities:		
Cash received from sale of goods and provision of services	12,437,965,075.08	21,206,357,130.62
Tax rebate received		
Other cash received relating to operating activities	638,318,463.70	395,449,263.85
Subtotal of cash inflows from operating activities	13,076,283,538.78	21,601,806,394.47
Cash paid for purchase of goods and receiving of services	9,697,956,709.28	15,161,245,650.90
Cash paid to and for staff	726,020,682.44	708,718,786.34
Cash paid for all types of taxes	2,842,722,299.03	1,485,254,798.05
Other cash paid relating to operating activities	777,930,395.09	470,033,952.15
Subtotal of cash outflows from operating activities	14,044,630,085.84	17,825,253,187.44
Net cash flows from operating activities	-968,346,547.06	3,776,553,207.03
2. Cash flows from investing activities:		
Cash received from sale of investments	81,000,000.00	14,021,000.00
Cash from return on investments	136,353,337.24	28,488,835.72
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	627,498.00	626,312.40
Net cash received from disposal of subsidiaries and other business units	423,419,500.00	
Other cash received relating to investing activities		3,025.25
Subtotal of cash inflows from investing activities	641,400,335.24	43,139,173.37
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	621,693,250.21	998,993,243.10
Cash paid for acquisition of investment	294,457,000.00	1,293,594,224.41
Net cash paid for acquisition of subsidiaries and other business units		
Other cash paid relating to investing activities		3,780,000.00
Subtotal of cash outflows from investing activities	916,150,250.21	2,296,367,467.51
Net cash flows from investing activities	-274,749,914.97	-2,253,228,294.14

3. Cash flows from financing activities:		
Cash received from capital contribution		
Cash received from borrowings		
Cash received from issuance of debentures		1,400,000,000.00
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities	0.00	1,400,000,000.00
Cash paid for repayment of borrowings		
Cash paid for distribution of dividends, profit or for interest repayment	291,699,659.68	754,593,247.21
Other cash paid relating to financing activities		2,660,000.00
Subtotal of cash outflows from financing activities	291,699,659.68	757,253,247.21
Net cash flows from financing activities	-291,699,659.68	642,746,752.79
4. Effects of changes in exchange rates on cash and cash equivalents	-322,995.59	2,056.47
5. Net increase in cash and cash equivalents	-1,535,119,117.30	2,166,073,722.15
Add: balances of cash and cash equivalents at beginning of period	8,933,829,472.86	4,327,558,525.67
6. Balances of cash and cash equivalents at the end of period	7,398,710,355.56	6,493,632,247.82

Legal representative: Tan Xuguang  
Head of accounting department: Ling Yun

Principal in charge of accounting: Hoe York Joo

## 4.2 Auditors' report

Auditors' opinion: Unaudited.

WEICHAI POWER CO., LTD.

Tan Xuguang, Chairman

26 October 2012